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ZENTRUM FÜR SOZIALE INNOVATION CENTRE FOR SOCIAL INNOVATION





Structure of the proposal

ADMINISTRATIVE & FINANCIAL PARTS (PART A)
 WORK PLAN(PART B)



Part A: Administrative Forms (1)

A1: General Informatic

- Project Title
- Akronym
- Keywords
- Abstract
- Declarations

1 - General I	nformation
Topic	
Call Identifier	
Type of Action	
Deadline Id	
Acronym	
Proposal title*	Max 200 characters (with spaces). Must be understandable for non-specialists in your field.
Not	e that for technical reasons, the following characters are not accepted in the Proposal Title and will be removed. <> * &
Duration in months	Estimated duration of the project in full months.
Free keywords	Enter any words you think give extra detail of the scope of your proposal (max 200 characters with spaces).
Abstract	
the objectives how they will their relevance Will be used as the sl management committee	2,000 characters, with spaces) to clearly explain: of the proposal be achieved to the work programme. not description of the proposal in the evaluation process and in communications with the programme tees and other interested parties. eany confidential information. 2 - Administrative data of 2 - Admi

Declarations The coordinator declares to have the explicit consent of all applicants on their participation and on the content of this proposal 2) The information contained in this proposal is correct and complete This proposal complies with ethical principles (including the highest standards of research integrity — as set out, for instance, in the European Code of Conduct for Research Integrity — and including, in particular \Box avoiding fabrication, falsification, plagiarism or other research misconduct). The coordinator confirms: to have carried out the self-check of the financial capacity of the organisation or http://ec.europa.eu/research/participants/portal/desktop/en/organisations/lfv.html or to be covered by a financial \bigcirc viability check in an EU project for the last closed financial year. Where the result was "weak" or "insufficient", the coordinator confirms being aware of the measures that may be imposed in accordance with the H2020 Grants Manual (Chapter on Financial capacity check); or is exempt from the financial capacity check being a public body including international organisations, higher or secondary education establishment or a legal entity, whose viability is guaranteed by a Member State or \bigcirc associated country, as defined in the H2020 Grants Manual (Chapter on Financial capacity check); or as sole participant in the proposal is exempt from the financial capacity check $^{\circ}$ 5) The coordinator hereby declares that each applicant has confirmed: they are fully eligible in accordance with the criteria set out in the specific call for proposals; and they have the financial and operational capacity to carry out the proposed action The coordinator is only responsible for the correctness of the information relating to his/her own organisation. Each applicant remains responsible for the correctness of the information related to him/her and declared above. Where the proposal to be

Administrative data of participating organisations



A2:Administrative data of all participating in Sit

- All beneficiaries need to have a valid PIC nur
- Contact persons from each institution should



Part A: Administrative Forms (2)

• A3: Budget

- Budget per beneficiary
- Indirect costs are calculated automatically 3 - Budget for the proposal

No	Participant	Country	(A) Direct personnel costs/€	(B) Other direct costs/€	(C) Direct costs of sub- contracting/€	providina	(E) Costs of inkind contributions not used on the beneficiary's premises/€		(G) Special unit costs covering direct & indirect costs /€	(H) Total estimated eligible costs /€ (=A+B+C+D+F +G) ?	(I) Reimburse- ment rate (%)	(J) Max.EU Contribution / € (=H*I)	(K) Requested EU Contribution/ €
1			0	0	0	0	a	0,00	0	0,00	100	0,00	0,00
	Total		0	0	0	0	0	0,00	0	0,00		0,00	0,00



Part A: Administrative Forms (2)

A4: Ethic Issues

4 - Ethics issues table

1. HUMAN EMBRYOS/FOETUSES		Page
Does your research involve Human Embryonic Stem Cells (hESCs)?	⊖Yes ⊙No	
Does your research involve the use of human embryos?	⊖Yes ⊙No	
Does your research involve the use of human foetal tissues / cells?	⊖Yes ⊙No	
2. HUMANS		Page
Does your research involve human participants?	⊂Yes ⊙No	
Does your research involve physical interventions on the study participants?	CYes No 	
3. HUMAN CELLS / TISSUES		Page
Does your research involve human cells or tissues (other than from Human Embryos/ Foetuses, i.e. section 1)?	⊖Yes ⊚No	
4. PERSONAL DATA		Page
Does your research involve personal data collection and/or processing?	⊖Yes ⊚No	
Does your research involve further processing of previously collected personal data (secondary use)?	⊂Yes ⊙No	
5. ANIMALS		Page
Does your research involve animals?	⊖Yes ⊙No	



6. THIRD COUNTRIES			Page
In case non-EU countries are involved, do the research related activities undertaken in these countries raise potential ethics issues?	() Yes	⊙ No	
Do you plan to use local resources (e.g. animal and/or human tissue samples, genetic material, live animals, human remains, materials of historical value, endangered fauna or flora samples, etc.)?		⊙ No	
Do you plan to import any material - including personal data - from non-EU countries into the EU?	OYes	⊙ No	
For data imports, please fill in also section 4. For imports concerning human cells or tissues, fill in also section 3.	5	\mathcal{N}	
Do you plan to export any material - including personal data - from the EU to non-EU countries? For data exports, please fill in also section 4. For exports concerning human cells or tissues, fill in also section 3.	GYes	⊙ No	
If your research involves low and/or lower middle income countries, are benefits-sharing measures foreseen?	⊖Yes	⊙ No	
Could the situation in the country put the individuals taking part in the research at risk?	⊖Yes	⊙ No	
7. ENVIRONMENT & HEALTH and SAFETY			Page
Does your research involve the use of elements that may cause harm to the environment, to animals or plants? For research involving animal experiments, please fill in also section 5.	⊖Yes	⊙ No	
Does your research deal with endangered fauna and/or flora and/or protected areas?	() Yes	⊙ No	
Does your research involve the use of elements that may cause harm to humans, including research staff? For research involving human participants, please fill in also section 2.	⊖Yes	⊙ No	
8. DUAL USE			Page
Does your research have the potential for military applications?	⊖Yes	⊙ No	
9. MISUSE			Page
Does your research have the potential for malevolent/criminal/terrorist abuse?	() Yes	⊙ No	
10. OTHER ETHICS ISSUES			Page
Are there any other ethics issues that should be taken into consideration? Please specify	() Yes	⊙ No	

Part B – WORK PLAN

• As an example <u>RIA template</u> will be presented.

For 1st stage proposals the section 1 and 2 need to be submitted!

- Sections of part B:
- 1. Excellence
- 2. Impact
- ce
- 3. Quality and Efficiency of the implementation
- 4. Member so the Consortium
- 5. Ethic and Security issues



1.1 **Objectives** =>Clear, pertinent and measurable objectives, credibility of the scientific approach...

1.2 Relation to the work programme => addressing the challenge and the scope

1.3 Concept and Methodology => novel approach, addresses challenges from the call, beyond the state-of-the-art, description of the methodology + cross-cutting issues (e.g. <u>RRI</u>)

1.4 Ambition => Ground-breaking nature of the objectives, concept , transdisciplinarily considered, innovation potential, SWOT Analysis,...



SMART objectives

- **Specific** Objectives should specify what they want to achieve.
- Measurable You should be able to measure whether you are meeting the objectives or not.
- Achievable Are the objectives you set, achievable and attainable?
- Realistic Can you realistically achieve the objectives with the resources you have?
- Time When do you want to achieve the set objectives?



2. Impact



2.1 Expected impacts => impact indication can be found in Work programme and specific Call;

=> Enhancing innovation capacity and integration of new knowledge

=> Strengthening the competitiveness and growth of companies by developing innovations meeting the needs of European and global markets

Expected Impact:

The implementation of novel smart material technologies is expected to pave the way for innovative environmentally friendly smart products:

- Enhancing the market opportunities for European industries;
- Improving consumer safety;
- Reducing maintenance costs;
- Improving resource efficiency;
- Contributing to a future circular economy;
- Improved understanding of materials properties based on theoretical materials models.

Enhancing the knowledge base in the EU not only at the R&D level but also at the manufacturing and production level, creating a highly skilled workforce with improved levels of job satisfaction.

Proposals should include a business case and exploitation strategy, as outlined in the Introduction to the LEIT part of this Work Programme.



Impact (2)

- Supporting the expected impact with quantitative information
- Appropriate measurable indicators to convincingly demonstrate how the projects will contribute to all the expected impacts
- Respond to the expected impact of the work programme
- Justify the reasons for focusing on a specific area of the call and how this is reflected in the expected impacts
- Explain how innovation capacity will be enhanced
- Explain any impacts beyond those expected by the call



Impact (3)



2.2 Measures to maximize impacts

a) Dissemination and exploitation

- a draft plan for the dissemination and exploitation of the project's results
- decision about the participation in pilot on open research data; outline of knowledge management and protection (incl. measures to provide open access, IPR...), business plan

• ...

b) <u>*Communication activities*</u> (target groups, stakholders and measures, communication strategy)



Impact (4)

Exploitation, dissemination and Communication

- Clearly explain how IP will be managed (with the details for the Consortium Agreement)
- Justify confidential deliverables and why dissemination is not hampered
- Explain how open access will be ensured
- Credibly describe exploitation and uptake beyond the project and how longterm sustainability is accomplished
- Measures tailored to project and target audience
- Clearly define the different target audiences, including media and public



3. Implementation

- 3.1 Work plan Work packages, deliverables => overall structure of the project, coherent and effective work plan, description of the Work package and tasks, list of deliverables incl. appropriate of the allocation of tasks and resources
- 3.2 Management structure and procedures incl. critical risk and mitigation measurers, milestones, appropriate management structure connected innovation management process and exploitation plan.
- 3.3. Consortium as a whole => description of the consortium, involvement of industrial/commercial participants, involvement of other countries.
- 3.4 Resources to be committed => completed financial tables (PMs per WP), justification of the "other direct costs" items for each participant (=only if the total exceeds 15% of personnel costs for that participant)

Page limit: For <u>full proposals</u>, the cover page, and sections 1, 2 and 3, together should not be longer than 70 pages (for RIA actions!)



Implementation - TIPS (2)

Work plan and resources

- X Activities and resources responding to the Type of Action, the challenge and methodology
- X Clear and credible interactions and integration between WPs and partners, including for interdisciplinary work
- X Linkage between responsibilities tasks deliverables resources
- X Clear roles with task allocation corresponding to partner profiles and adequate number of actors
- X Adequate use and number of deliverables and milestones for proper monitoring of progress
- X Appropriate management resources for the size and complexity of the project
- **X** Budget for collaboration with other projects
- X Innovation Actions (IA) Timing of the demonstration



Implementation - TIPS (3)

Risk management

- X Key risks covered and risk level indicated
- **X** Effective mitigation measures and contingency plans

Management structure

- X Tailored to size, nature and complexity of the project
- X Clearly identified roles, composition and interaction of management and advisory bodies, including decision making
- X Appropriate to deal with the innovation process Innovation management

★ Credible mechanisms for quality assurance and performance monitoring R&I→LINKS2UA

Section 4: Members of the Consortium

• O page limit

- 4.1 Participants => short description of the participants incl. their expertise, involvement in tasks, short CVs, list of 5 relevant publications, list of 5 relevant projects
- 4.2. Third parties involved



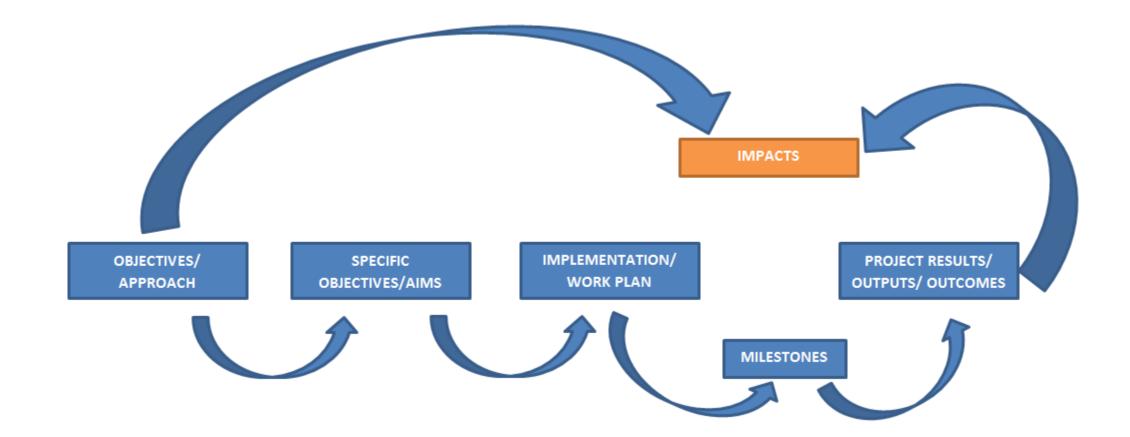
Section 5: Ethic and Security

• O page limit

- 5.1 Ethics => to be completed very carefully. Depending on research to be carried on the submission of the ethic self-assessment document as well as other necessary documents may be requested in the application.
- **5.2.** Security => answer to the questions listed.



Coherence of the differnet parts of proposal

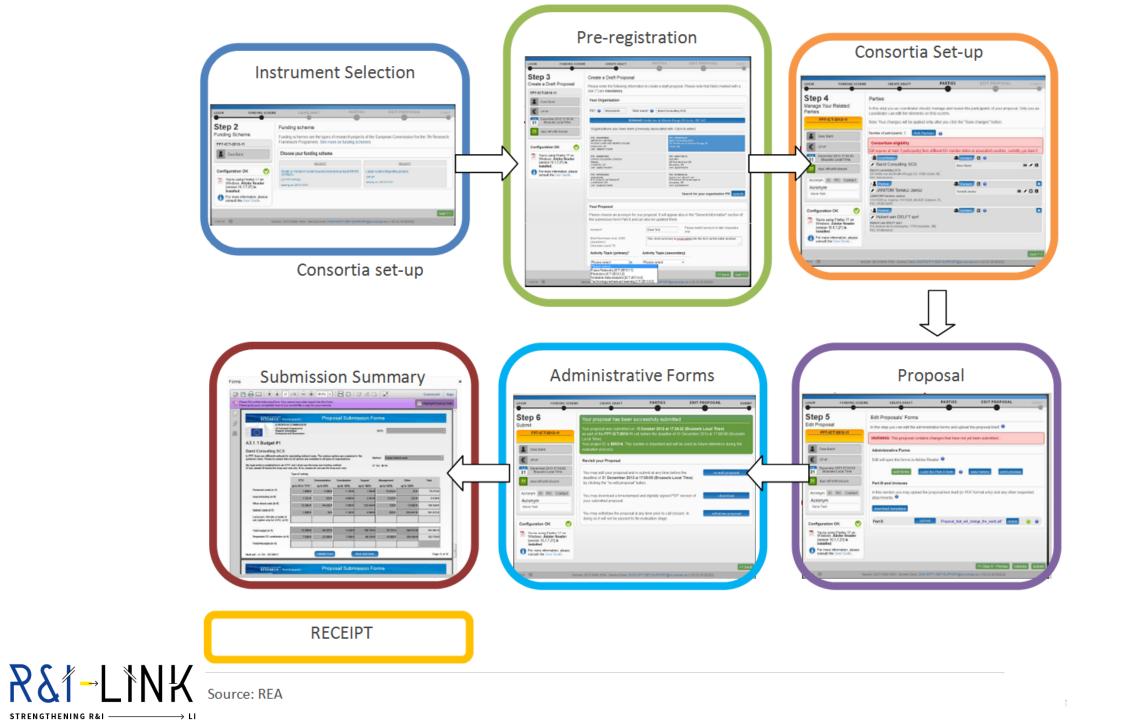






Submission







Evaluation



Evaluation criteria



- **ERC** frontier Research actions >> only EXCELLENCE
- ✓ Innovation actions >> higher weighting for "IMPACT"

Proposal evaluated by the experts "as it is" and not as "what could be" = no need for negotiation



Evaluation Criteria

Excellence	Impact	Implementation		
Clarity and pertinence of the objectives	Expected impacts as described in the topic	Coherence and effectiveness of the work plan		
Credibility of the approach	Enhancing innovation capacity	Appropriate allocation of tasks and resources		
Soundness of the concept	Strengthen the competitiveness and growth of companies	Complementarity of participants		
Ambition, innovation potential (beyond state of the art)	Dissemination of project results	Appropriate management structures and procedures		
Min 3 out of 5	Min 3 out of 5	Min 3 out of 5		
Overall: Min 10 out of 15				



Source: http://www.horizon2020.lu/

Tips for succesful proposal writing





Some tips for succesful proposal*

- Ensure your proposed objectives and work plan meets the challenges addressed by the call.
- Follow <u>exactly</u> the structure given in the guide for applicants.
- Be as concise and precise as possible. Avoid general statements.
- The consortium of partners must be excellent and appropriate to carry out the tasks.
- Do not overcrowd objectives and show how you achieve them.
- Have the evaluator and the evaluation criteria at the forefront when writing the proposal.
- Select the best partners and have an experienced coordinator.
- Treat each section as if it is the most important section.



Some tips for succesful proposal*

- Treat each section as if it is the most important section.
- Think about presentation and the layout of the proposal. Use diagrams to explain complex concepts.
- Proof-read and check for spelling mistakes
- Sell, don't tell. Make the evaluator feel your passion. In addition to having an excellent idea which is the basis of any successful proposal, researchers must *sell* the concept to the evaluators. and overall flow of the narrative.
- The Project has to serve the needs of the European Community / European Policies (Impact)







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THANK YOU FOR YOUR ATTENTION!

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